



THE RESOLVER GROUP



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**Solution Providers and Problem Resolvers for
Small to Medium Sized Business**



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Our Ideal Client

- Manufacturing or Product company
 - Machine Shop, OEM supplier, Product Start-Up, etc.
- \$1MM to \$50MM USD in annual revenue
- One of Three Business Situations
 - Looking for additional help in scaling the business
 - Stuck at a revenue or gross margin plateau and unsure how to get out of the rut
 - Downward business trend, looking for a transformative turnaround

We work cross-functionally with your existing team as a problem solving asset



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Problem Resolvers. Not Consultants.

Never, Ever, call us Consultants.

Consultants	Problem Resolvers
THEY come into your business like they know it all and tell you what to do	WE go deep with you to understand operational parameters and make the right decisions for your business, while helping you execute
THEY have untenable fee structures and exorbitant prices	WE have flexible pricing and revenue sharing structures that allow little to no upfront cost to you
THEY need to send multiple recent MBA graduates into your business depending on which areas are being focused on, charging you more with each additional person	WE have over 30 years of experience in multiple functional areas of manufacturing and product companies and a network of partners that come in only on an as needed basis
THEY leave you with a PowerPoint Presentation and a bill	WE work with you until the success criteria is met
THEY will take your money, whether they can help you or not	WE will always be honest about who we're capable of helping, and we will never sign up to do something unless we believe that it is 100% possible

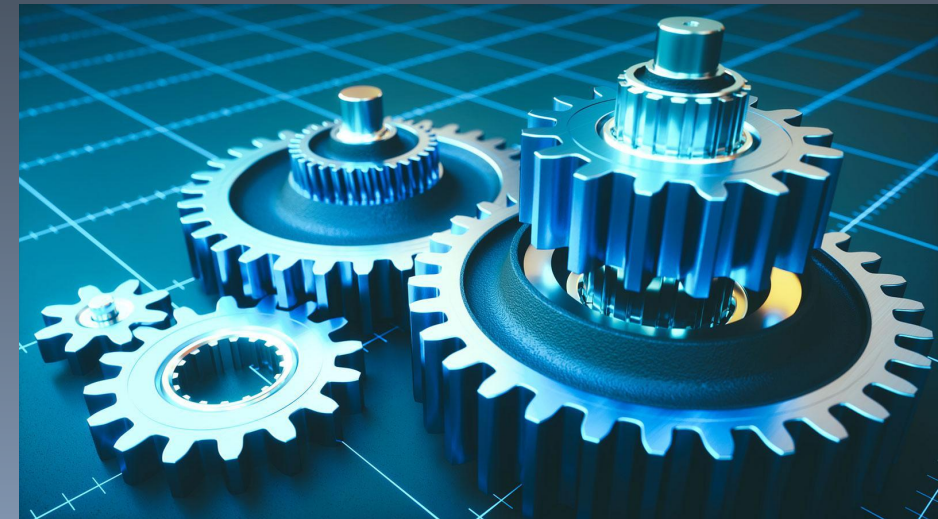
We work with you to understand your goals, and we will do everything in our power to get you there



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Areas of Focus

- Functional Expertise
 - Operational Excellence and COGS reduction
 - Inventory Management and E&O
 - Product Development hurdles and Contract Manufacturer relationship management
 - Product Management and Value Proposition development
 - Pricing Strategy and Gross Margin maximization
 - Sales and Go To Market Strategy
 - Business Development and New Market Strategy



We have 40+ years of functional industry experience in large and small companies and we know what works



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We Know What We Don't Know

- ***With a little help from our friends:*** For areas outside our expertise, we have a network of partners who handle every aspect of transforming or growing businesses
 - Marketing, Advertising, and Digital Media
 - Executive Coaching and Mindset
 - Human Resources and Employee Engagement
 - Operational Finance and Accounting
 - Business Lending including Equipment and Real Estate Financing, Working Capital, SBA Loans
 - Information Technology and Cybersecurity
 - Mergers and Acquisitions



Our **Trusted Partner Network** can fix any issue or tackle any challenge that you may have



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Meet the Resolvers



"I come from a family of business owners and leaders. I've seen them do well, and I've seen them struggle...if I can help the next generation of business owners before it's too late, it helps me to fulfill a legacy that I couldn't provide for my own."

Mobile: +1 (631) 348-6737

E-mail: Jason@dontcallusconsultants.com

- Jason Tatleman
Co-President

- **Extensive Field Service and Business Operations experience**
- **Focuses on**
 - **Operational Excellence**
 - **Business Operations and Processes**
 - **People Leadership**
 - **Project Management**
 - **Hardware Engineering**



"If money was no object, besides traveling the world with my family, I would still be helping businesses succeed. It's just what I love to do."

Mobile: +1 (516) 413-8464

E-mail: victor@dontcallusconsultants.com

- Victor Castro
Co-President

- **Breadth of Product Development and Product Sales/Strategy background**
- **Focuses on**
 - **Product Development**
 - **Pricing Strategy**
 - **Sales and Product Management (Product Value)**
 - **General Management and Leadership**
 - **Operational Efficiency**

We are a small business that resolves problems for small business